

**Entertainment Business (KAIKATSU CLUB , COTR'AZURI and FiT24)**  
**Percentage Change FY3/22 compared to FY3/21**

First Half (April 1, 2021~September 30, 2021)

	Apr	May	Jun	Jul	Aug	Sep	1st half
Sales for Existing Stores(%)	127.5	135.6	106.3	109.1	109.1	109.9	114.0
Number of customers for Existing Stores(%)	136.8	134.1	109.0	110.1	106.7	105.8	113.8
Average sales per customer for Existing Stores(%)	93.2	101.1	97.5	99.1	102.2	103.9	100.1
Sales for All Stores(%)	201.0	140.1	109.3	116.1	108.5	101.1	121.9
Number of customers for All Stores(%)	215.6	142.3	111.1	116.8	107.6	98.9	122.7
Average sales per customer for All Stores(%)	93.3	98.5	98.4	99.4	100.8	102.1	99.3
Number of stores KAIKATSU CLUB	498	494	493	507	498	498	498
Number of stores COTE D'AZUR	114	114	114	113	113	113	113
Number of stores FiT24	60	60	60	61	61	64	64
Number of stores Total	672	668	667	681	672	675	675

Second half (October 1, 2021~March 31, 2022)

	Oct	Nov	Dec	Jan	Feb	Mar	2nd half	Total
Sales for Existing Stores(%)	112.9	108.5	119.3	112.8	100.8	106.1	110.2	111.9
Number of customers for Existing Stores(%)	101.8	104.5	113.2	112.1	99.2	103.6	105.7	109.3
Average sales per customer for Existing Stores(%)	110.9	103.8	105.4	100.6	101.6	102.4	104.3	102.4
Sales for All Stores(%)	115.4	110.7	121.0	117.2	106.3	111.6	113.8	117.5
Number of customers for All Stores(%)	103.9	106.7	115.8	115.4	102.4	106.4	108.4	114.9
Average sales per customer for All Stores(%)	111.0	103.7	104.4	101.5	103.9	104.9	105.0	102.3
Number of stores KAIKATSU CLUB	506	506	506	504	504	504	504	504
Number of stores COTE D'AZUR	113	113	113	113	113	113	113	113
Number of stores FiT24	69	79	89	90	91	91	91	91
Number of stores Total	688	698	708	707	708	708	708	708