

First Half of FY3/19 Consolidated Business Results

(Millions of yen unless otherwise stated)

	1H FY3/18 Results	%	1H FY3/19 Results	%	YoY change	YoY %
Sales	85,675	100.0	83,913	100.0	-1,762	97.9
Fashion	46,298	100.0	44,644	100.0	-1,653	96.4
Anniversaire/Bridal	13,187	100.0	12,497	100.0	-690	94.8
Karaoke	8,939	100.0	8,411	100.0	-527	94.1
Café Complex	17,273	100.0	18,377	100.0	1,104	106.4
Gross profit	35,006	40.9	34,144	40.7	-861	97.5
Fashion	27,552	59.5	26,372	59.1	-1,180	95.7
Anniversaire/Bridal	3,555	27.0	3,311	26.5	-244	93.1
Karaoke	987	11.0	1,037	12.3	50	105.1
Café Complex	2,718	15.7	3,209	17.5	490	118.1
SG&A expenses	33,646	39.3	32,645	38.9	-1,000	97.0
Fashion	28,609	61.8	27,954	62.6	-655	97.7
Anniversaire/Bridal	2,608	19.8	2,662	21.3	54	102.1
Karaoke	1,014	11.3	845	10.0	-169	83.3
Café Complex	1,619	9.4	1,461	8.0	-157	90.3
Operating profit	1,359	1.6	1,499	1.8	139	110.2
Fashion	-1,057	-	-1,581	-	-524	-
Anniversaire/Bridal	947	7.2	649	5.2	-298	68.5
Karaoke	-26	-	192	2.3	219	-
Café Complex	1,099	6.4	1,747	9.5	648	159.0
Ordinary income	959	1.1	533	0.6	-426	55.5
Profit attributable to owners of parent	163	0.2	-1,056	-	-1,220	-
Net income per share (yen)	1.87	-	-12.22	-	-14.09	-
Shares outstanding at period-end (1,000 shares)	86,881	-	86,526	-	-356	-

Full-year FY3/19 Consolidated Forecast

(Millions of yen unless otherwise stated)

	FY3/18	%	FY3/19 Initial forecast	%	FY3/19 Revised forecast	%	YoY change	YoY %
Sales	198,417	100.0	199,100	100.0	196,280	100.0	-2,137	98.9
Fashion	118,455	100.0	119,150	100.0	117,100	100.0	-1,355	98.9
Anniversaire/Bridal	27,173	100.0	27,200	100.0	26,320	100.0	-853	96.9
Karaoke	18,691	100.0	17,760	100.0	17,460	100.0	-1,231	93.4
Café Complex	34,129	100.0	35,040	100.0	35,440	100.0	1,310	103.8
Gross profit	86,864	43.8	87,530	44.0	86,140	43.9	-724	99.2
Fashion	70,878	59.8	71,580	60.1	70,100	59.9	-778	98.9
Anniversaire/Bridal	7,876	29.0	7,940	29.2	7,700	29.3	-176	97.8
Karaoke	2,708	14.5	2,600	14.6	2,690	15.4	-18	99.3
Café Complex	5,020	14.7	4,970	14.2	5,230	14.8	209	104.2
SG&A expenses	72,000	36.3	72,530	36.4	71,140	36.2	-860	98.8
Fashion	62,351	52.6	62,630	52.6	61,350	52.4	-1,001	98.4
Anniversaire/Bridal	5,067	18.6	5,340	19.6	5,300	20.1	232	104.6
Karaoke	1,943	10.4	1,830	10.3	1,740	10.0	-203	89.5
Café Complex	2,948	8.6	2,890	8.2	3,030	8.5	81	102.8
Operating profit	14,864	7.5	15,000	7.5	15,000	7.6	135	100.9
Fashion	8,526	7.2	8,950	7.5	8,750	7.5	223	102.6
Anniversaire/Bridal	2,809	10.3	2,600	9.6	2,400	9.1	-409	85.4
Karaoke	765	4.1	770	4.3	950	5.4	184	124.2
Café Complex	2,071	6.1	2,080	5.9	2,200	6.2	128	106.2
Ordinary income	14,003	7.1	13,750	6.9	13,750	7.0	-253	98.2
Profit attributable to owners of parent	7,377	3.7	7,400	3.7	7,000	3.6	-377	94.9
Net income per share (yen)	84.87	-	85.49	-	80.91	-	-3.96	-
Shares outstanding at period-end (1,000 shares)	86,564	-	86,564	-	86,526	-	-39	-